



NICKERSON & O'DAY, INC.

Constructors



BILL BOULIER
Chief Estimator
Nickerson & O'Day, Inc.

*Certified Professional Estimator
The American Society of Professional Estimators
LEED Accredited Professional*

EDUCATION

University of Maine, Orono
Leadership in Energy & Environmental Design

Bachelor of Science, Civil Engineering, 1970
Accredited Professional, 2009

AWARDS

Estimating Dealer of the Year

1992, Construction Data Control, Inc.

PROFESSIONAL EXPERIENCE

Nickerson & O'Day, Inc.
Boulier Construction Services, Fairfield, Maine
Boulier Construction Services, Auburn, Maine
W.E. Cloutier & Company, Inc.
Sheridan Corporation

2007, Chief Estimator
1989 - 2006, President
1987 - 1988, General Manager
1985 - 1987, Vice President, Building Construction
1984 - 1985, Project Development Manager,
Estimator
1973 - 1984, Chief Estimator, Project Manager
1970 - 1973, Battalion Signal Officer
Special Construction Projects Officer

Hodgkin, Inc.
United States Army

SEMINARS PRESENTED

- University of Maine Civil Engineering,
"Estimating Principles"
- American Society of Professional Estimators,
"Estimating Techniques"
- AIA - Maine Chapter, "Estimating for Architects"
- Lewiston/Auburn SCORE, "Successful Contracting"
- American Society of Heating/Refrigeration, "Estimating"
- American Society of Professional Estimators, "Estimating"
- Association of Builders and Contractors
"Successful Client Management"
"Overhead/Profit/Risk"
"Progress Schedules"
"After Low Bid, Then What?"
"Negotiation"
"Estimating Principles"
- "The Business of Construction" Boston, MA, Albany, NY,
Hartford, CT, Buffalo, NY

COURSES TAUGHT

- CMVTI Adult Education "Estimating for Contractors"
- Construction Estimating"
- "Industrial/Commercial Estimating for Contractors"
- "Residential Estimating for Contractors"

OTHER ACTIVITIES

- Auburn Zoning Board of Appeals, 1980 - 1986
Chairman, 1984 - 1986
- Rotary International, 1980 - 1989
Board of Directors, 1982 - 83, 88 - 89
- L/A Chamber of Commerce Take Pride Committee
Chairman, 1989
- Junior Achievement of Lewiston and Auburn
Board of Directors, 1990